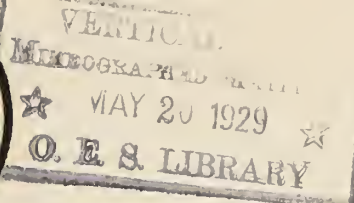


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

O. E. S. Library
Pm
Number 123



May 4, 1929

EXTENSION SERVICE 31

OFFICE OF COOPERATIVE EXTENSION WORK, WASHINGTON, D. C.

THIS LOOKS GOOD

DOES EXTENSION WORK CHANGE PEOPLE?

H. W. Hochbaum, Agriculturist, Eastern States

The extension worker who knows his responsibilities as a teacher wants people to change, to adopt improved practices. Even more, he wants them to change their attitudes and to change their knowledge as a result of successful experience with the new practices.

Mrs. Jane Snow Becker, home demonstration agent, Monroe County, N. Y., also puts these responsibilities up to her local leaders. In her mimeographed suggestions for conducting an annual meeting of a community unit of the extension organization, Mrs. Becker directs chairmen to hold before the leaders that the "AIM OF ALL OUR EFFORT" should be to change people," viz, "in new ways of looking at things, in new information received, in getting the new information into successful everyday practice or use."

The chairman is instructed to explain the purpose of the annual meeting, i.e.:

- (a) Study results of the year's extension teaching of home economics in the community. The results may be measured by the answers to the question: In what ways are people different as a result of this study?

- (b) To make suggestions for next year's program.

Each local leader is then asked to point out the result of the teaching of her subject, using the following suggested order:

- (1) The project - what it included and aimed to accomplish.
- (2) Results (actual) of the project as it worked out. Members contribute to this by telling of its value to them.
- (3) Comparison of these results with goal on the county program.
- (4) Ways leaders used to get cooperation of home makers, both members and nonmembers, in study and changes in practice.
- (5) What are the most urgent needs on this project for the future?
- (6) What study of home-making education will meet these needs?

What is the community ready for?

What shall we ask the county committee to put in the county program for next year?

Although agricultural extension workers do not use project leaders as teachers in this way, they can ask themselves the same question: How has the work of the year changed people?

Original distribution to all extension workers in the Eastern and Central States and to directors and supervisors of county extension agents in other States,

